

August 6, 2025

INTRO TO THE NAVALX PACIFIC NW TECH BRIDGE

Dave Kowalick



OUR MISSION

Redefining the Boundaries of Possibility.

The NavalX Pacific NW Tech Bridge supports the transformation of groundbreaking ideas developed in the Pacific Northwest into solutions that safeguard our nation, drive economic growth, and create a sustainable global pipeline of innovative advancements for the US Navy.

We accelerate innovation by connecting small businesses and non-traditional entrepreneurs with the U.S. Navy, and we foster industry collaboration, empowering startups to develop and deliver cutting-edge technologies that support defense needs.



The NavalX Tech Bridge Approach



Connecting With Industry

Embedded in local ecosystems to help startups and scale-ups understand Naval needs and deliver solutions that can help



Serving Sailors & Marines

Aligned with Naval Warfare Centers and labs to capture deep technical insights into existing Naval systems, tools, and research



Partnering for Success

Activated with the help of Partnership Intermediary Agreements (PIAs), offering greater speed and agility for industry partners



PACIFIC NW TECH BRIDGE

Regional Focus

- Automation / Robotics
- Data Analytics
- Test & Evaluation
- Uncrewed Systems

NAVALX TECH BRIDGE NETWORK

+ Global Network



PACIFIC NW TECH BRIDGE

Priority Areas

- Automation / Robotics
- Data Analytics
- Test & Evaluation
- Uncrewed Systems



+ Regional Partners



HOW WE WORK

What Does NavalX Do To Enable Technology Transitions?

Leverage NavalX Contract & Agreement Pathways

- DTIC IAC MAC, CSOs, SBIR/STTRs, OTAs, etc.

Leverage the Tech Bridge Network

- Sponsor and support **Prize Challenges and Technology Accelerators**
- **Scan local ecosystems** for innovative companies and technologies
- **Communicate capabilities** desired by the Navy
- **Introduce innovative companies to partners** who can help them break into Navy contracting
- Mentor Protege Program, APEX Accelerators, etc.

Partner with PEOs & Program Offices

- **Tech scan** to find technologies to provide mission capabilities
- Partner to **buy down risk to Programs of Record**



PACIFIC NW TECH BRIDGE

Your Innovation. Our Mission.

We're here for you, every step of the way.

LEARN

Turn Early-Stage Ideas Into Defense-Ready Solutions

We offer expert mentorship to help refine your concept, align it with Navy needs, and navigate the complexities of government contracting.

Our team offers targeted training on procurement, funding, and pitching your innovation so you can go farther, faster.

GROW

Prepare Your Business & Grow Your Technology

We connect you with Navy experts to obtain valuable feedback on your prototype and provide access to testing facilities and funding opportunities.

With our support, you'll be better prepared to demonstrate your product's value in real-world Navy environments.

DELIVER

Deliver Your Innovation to the World

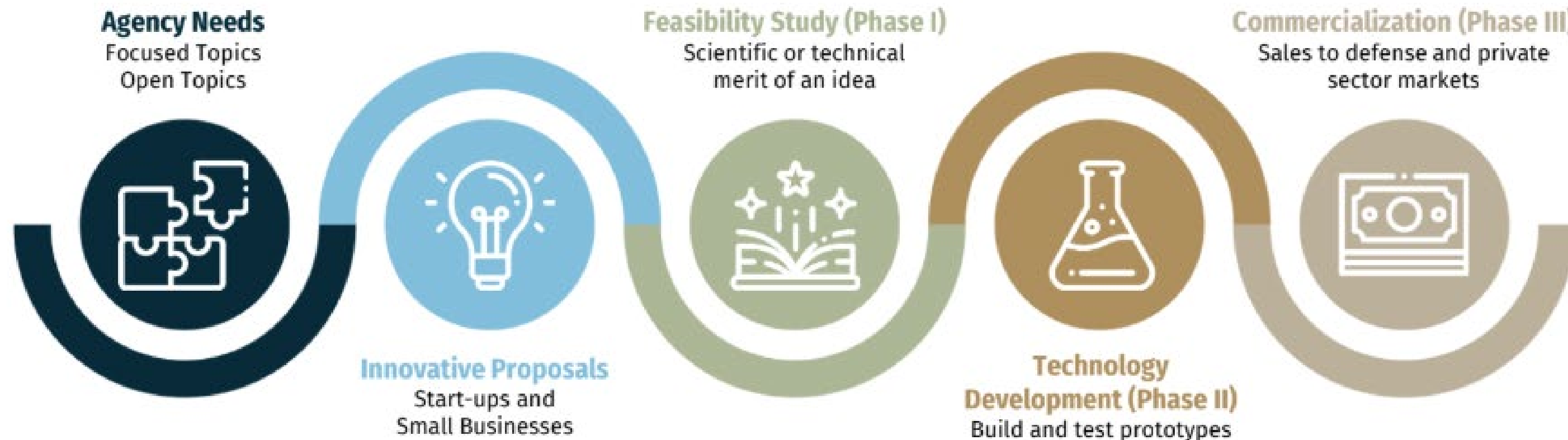
We offer tailored guidance on proposal development and contract acquisition, enhancing your technology's visibility to Navy stakeholders.

Our network connects you with decision-makers and funding sources, while providing insights into compliance and contracting requirements.



How We Work

DON SBIR/STTR



Basics

- ~\$600M budget
- Centrally managed, decentrally executed
- NavySBIR.com

Benefits

- Source of non-dilutive capital
- Broad array of opportunities
- Data Rights protection for 20 years
- Sole source authority

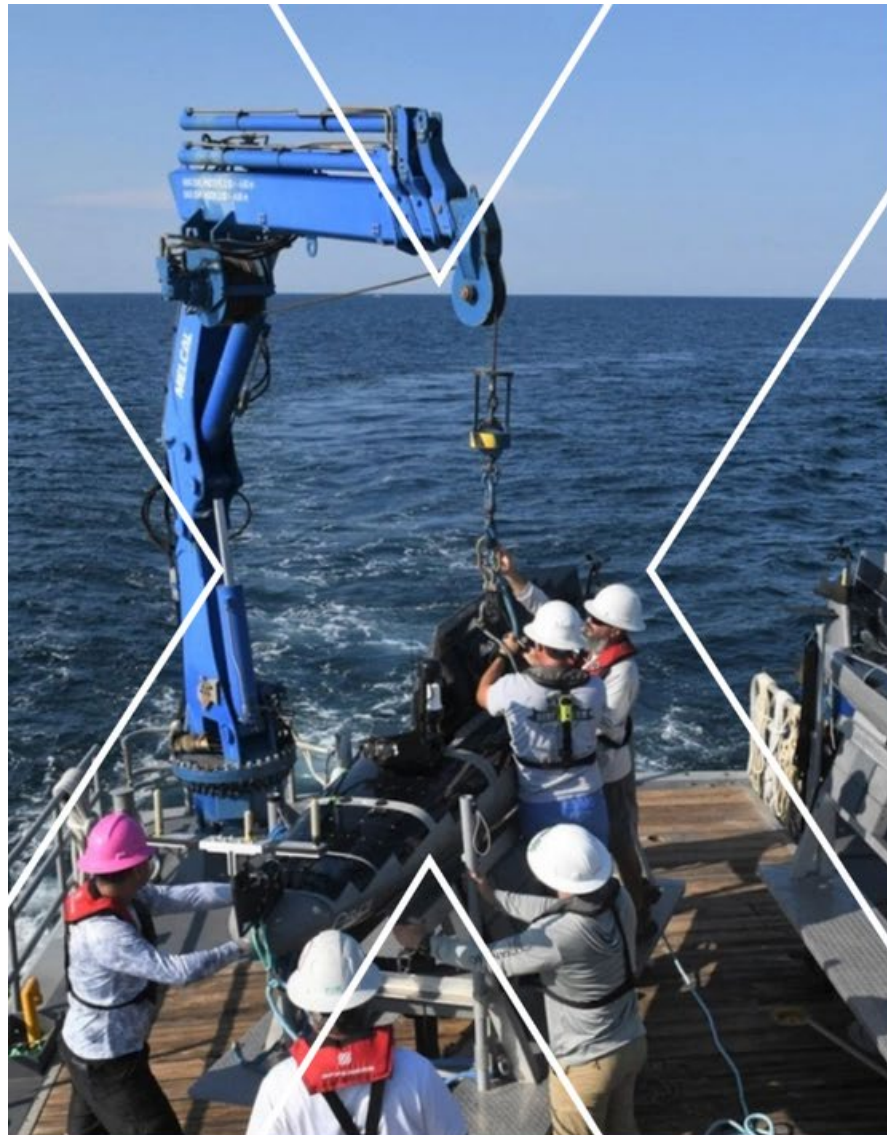
Considering Federal Seed Funding?

| FY 2025/FY 2026 DoD SBIR/STTR Solicitation Schedule | | | |
|---|---------------------|-----------|------------|
| Solicitation Cycle | Announcement Period | | |
| | Pre-Release Date | Open Date | Close Date |
| SBIR 25.4/STTR 25.D Release 11/ SBIR 25.3/STTR 25.C | 6-Aug-25 | 27-Aug-25 | 24-Sep-25 |
| SBIR 25.4/STTR 25.D Release 12 | 3-Sep-25 | 24-Sep-25 | 22-Oct-25 |
| SBIR/STTR BAA & CSO Release 1 | 1-Oct-25 | 22-Oct-25 | 19-Nov-25 |
| SBIR/STTR BAA & CSO Release 2 | 5-Nov-25 | 3-Dec-25 | 7-Jan-26 |
| SBIR/STTR BAA & CSO Release 3 | 3-Dec-25 | 7-Jan-26 | 4-Feb-26 |
| SBIR/STTR BAA & CSO Release 4 | 7-Jan-26 | 28-Jan-26 | 25-Feb-26 |
| SBIR/STTR BAA & CSO Release 5 | 4-Feb-26 | 25-Feb-26 | 25-Mar-26 |
| SBIR/STTR BAA & CSO Release 6 | 4-Mar-26 | 25-Mar-26 | 22-Apr-26 |
| SBIR/STTR BAA & CSO Release 7 | 1-Apr-26 | 22-Apr-26 | 20-May-26 |



PACIFIC NW TECH BRIDGE

Join us online August 19



VIRTUAL

Real-time insights

A REVIEW OF THE 25.3 DOD SBIR RELEASE

August 19, 2025
10 - 11AM PST
Virtual



Register now



OUR TEAM

Get In Touch

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**Register for
the Aug 19
SBIR webinar**



**Request
Assistance**





THANK YOU

